

NEWS RELEASE

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ACA Pacific appointed as Novell's new distributor for Singapore

We are pleased to announce that ACA Pacific Technology (S) Pte Ltd has been officially appointed as Novell's Value-Added Distributor in Singapore. ACA Pacific will distribute and support all of Novell's solutions in five main areas: Security and Identity; Data Centre; Resource Management; Workgroup and Desktop.

“Having the right distribution partner is the key to a successful outreach to our target customers. ACA Pacific is one of the more established players in Singapore and Thailand, supporting some of the best known brands in IT,” said Jayant Rastogi, Partner Sales & Development Director, Novell West Asia. “They have the customer touch points in the sectors that matches perfectly with Novell's security & identity solutions and technical support teams that is unrivalled, their model operations also dovetails with Novell's current market position,” Jayant added.

“ACA Pacific is well-entrenched in the local's security market space, and Novell Identity Manager is a great product to a complete solution strategy. In addition, we offer Novell's Enterprise Infrastructure products such as Open Enterprise Server, SUSE Linux Enterprise, GroupWise & ZENworks that perfectly complements the services we deliver to the marketplace, allowing us to give all of our customers the widest choice in best-of-breed integrated solutions,” said Mark Gill, Managing Director of ACA Pacific Technology (S) Pte Ltd

Visit our website @ www.acapacific.com.sg**Australia**ACA Pacific Pty Ltd
www.acapacific.com.au
info@acapacific.com.auMelbourne Tel : +61-3-9674-8188
Sydney Tel : +61-2-9922-5333
Perth Tel : +61-8-9382-1066
Brisbane Tel : +61-7-3252-7715**Malaysia**ACA Pacific Technology (M) Sdn Bhd
Tel +60-3-7803-4600
www.acapacific.com.my
enquiry@acapacific.com.my**Thailand**ACA Pacific Group Co. Ltd
Tel : +66-2-717-1044
www.acagroup.com
enquiry@acagroup.com**USA**ACA Pacific Inc.
Tel : +1-925-258-9677
frank@acausa.com

Novell.
Software for the **Open Enterprise™****About Novell**

Novell, Inc. (Nasdaq: NOVL) delivers Software for the Open Enterprise™. With more than 50,000 customers in 43 countries, Novell helps customers manage, simplify, secure and integrate their technology environments by leveraging best-of-breed, open standards-based software. With over 20 years of experience, 5,000 employees, 5,000 partners and support centers around the world, Novell helps customers gain control over their IT operating environment while reducing cost. More information about Novell can be found at <http://www.novell.com>.

About ACA Pacific Technology (S) Pte Ltd

ACA Pacific Technology (S) Pte Ltd is an established IT marketing and value-added distribution company since 1986, serving the Asia-Pacific region. Solutions offerings include selecting and integrating only the “Best-of-Breed” software and hardware to meet customers’ requirements. Being associated with the world’s top IT product manufacturers and developers, ACA Pacific Technology is constantly upgrading its distribution portfolios to bring the latest technology to the market, with offices in Singapore, Australia, Malaysia, Thailand and USA, and an extensive network of over 800 trained and certified channel partners. Supported with comprehensive tangible facilities and unparalleled levels of pre-sales support and customer service, ACA is deemed one of the leading IT suppliers in Asia. For more information please visit <http://www.acapacific.com.sg> or contact 65-6536-1728 (ACA Pacific Technology Pte Ltd – Singapore office).

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Australia

ACA Pacific Pty Ltd
www.acapacific.com.au
info@acapacific.com.au

Melbourne Tel : +61-3-9674-8188
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Perth Tel : +61-8-9382-1066
Brisbane Tel : +61-7-3252-7715

Malaysia

ACA Pacific Technology (M) Sdn Bhd
Tel +60-3-7803-4600
www.acapacific.com.my
enquiry@acapacific.com.my

Thailand

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www.acagroup.com
enquiry@acagroup.com

USA

ACA Pacific Inc.
Tel : +1-925-258-9677
frank@acausa.com